# CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2014 and 2013

# TABLE OF CONTENTS

	<u>Page</u>
INDEPENDENT AUDITOR'S REPORT	1
CONSOLIDATED FINANCIAL STATEMENTS	
Consolidated Statements of Financial Position	3
Consolidated Statements of Activities	4
Consolidated Statements of Cash Flows	5
Notes to Consolidated Financial Statements	6
SUPPLEMENTAL INFORMATION	
Consolidating Statement of Financial Position - June 30, 2014	21
Consolidating Statement of Financial Position - June 30, 2013	22
Consolidating Statement of Activities – Year Ended June 30, 2014	23
Consolidating Statement of Activities – Year Ended June 30, 2013	24



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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees Savannah State University Foundation, Inc. and Subsidiaries

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Savannah State University Foundation, Inc. and Subsidiaries, which comprise the consolidated statements of financial position as of June 30, 2014 and 2013, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Savannah State University Foundation, Inc. and Subsidiaries as of June 30, 2014 and 2013, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Supplemental Information**

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplemental information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Savannah, Georgia October 9, 2014

TJS Deemer Dana LLP

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION June 30,

	2	014		2013
ASSETS				
Cash and cash equivalents	\$	1,249,658	\$	184,190
Investments		169,140		151,804
Restricted bond proceeds		3,533,247		4,147,872
Lease receivables	9	0,384,849		91,700,566
Other receivables		301,261		298,912
Prepaid expenses		6,402		6,198
Intangible assets - net of accumulated amortization		2,352,072		2,416,901
Land		7,590		7,590
	\$ 9	8,004,219	\$	98,914,033
LIABILITIES	Φ.	40.445	•	04.004
Accounts payable	\$	13,415	\$	91,021
Accrued liabilities		307,618		268,523
Note payable		2,116,848		-
Interest rate swap liability		9,907,467		9,946,852
Revenue bonds payable	8	1,738,304		82,947,750
	9	4,083,652		93,254,146
NET ASSETS				
Unrestricted		3,718,270		5,478,564
Temporarily restricted		92,297		71,323
Permanently restricted		110,000		110,000
		3,920,567		5,659,887
	\$ 9	8,004,219	\$	98,914,033

# CONSOLIDATED STATEMENTS OF ACTIVITIES Years Ended June 30,

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2014					
		Temporarily	Permanently		2013
	Unrestricted	Restricted	Restricted	Total	Total
SUPPORT AND REVENUE					
Contributions	\$ 52,156	\$ 7,886	\$ -	\$ 60,042	\$ 73,449
Fundraising	18,023	-	-	18,023	4,240
Interest and dividend				-	
income	4,468,692	7,802	-	4,476,494	4,518,978
Gain on sale of leased					
assets	-	-	-	-	185,993
Net realized and					
unrealized gain					
on investments	_	9,686	-	9,686	3,270
Rental income	678,338	<u>-</u>	_	678,338	465,788
Other Income	34,221	_	_	34,221	-
Net assets released from	,			,	
program restrictions	4,400	(4,400)	_	_	_
Total support and	1,100	(1,100)			
revenue	5,255,830	20,974	_	5,276,804	5,251,718
Tovolido	0,200,000	20,071		0,270,001	0,201,710
EXPENSES					
Program expenses	26,676	_	_	26,676	16,558
Scholarships	70,279	_	_	70,279	38,500
Management and general	105,325	_	_	105,325	91,526
Amortization	110,666	_	-	110,666	106,875
Rental expenses	2,267,587	_	_	2,267,587	160,742
Insurance	_,,	_	-	-,,	16,452
Interest	4,332,906	_	_	4,332,906	3,966,970
Bank charges and fees	48,081	_	_	48,081	49,235
Professional fees	93,989	_	_	93,989	65,469
Total expenses	7,055,509			7,055,509	4,512,327
Total expenses	1,000,000			.,000,000	1,012,021
NET INCREASE (DECREASE)	(1,799,679)	20,974	_	(1,778,705)	739,391
,	,			, , ,	
CHANGE IN VALUE OF					
INTEREST RATE					
SWAP AGREEMENTS	39,385	-	-	39,385	4,825,493
INCREASE (DECREASE)					
IN NET ASSETS	(1,760,294)	20,974	-	(1,739,320)	5,564,884
	( ', ' ' ' ', ' ' ', ' ', ' ', ' ', ' '			(1,100,000)	-,,
NET ASSETS -					
beginning of year	5,478,564	71,323	110,000	5,659,887	95,003
22gg 0. ,00.	<u> </u>	. 1,020		0,000,007	
NET ASSETS -					
end of year	\$ 3,718,270	\$ 92,297	\$ 110,000	\$ 3,920,567	\$ 5,659,887
- <del>- , ,</del>	,,=. 0	<del>+,</del>	+ 110,000	÷ -,-=0,00.	+ -,,

# CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended June 30,

		2014		2013
CASH FLOWS FROM OPERATING ACTIVITIES				
Increase (decrease) in net assets	\$	(1,739,320)	\$	5,564,884
Adjustments to reconcile increase (decrease) in net assets	Ψ	(1,7.00,020)	Ψ	0,00 .,00 .
to net cash provided by (used in) operating activities				
Amortization of intangible assets		110,666		106,875
Net amortization of bond premiums and discount		10,554		10,543
Net change of investments		(17,336)		(10,601)
Gain on sale of leased assets		-		(185,993)
Changes in operating assets and liabilities				, ,
(Increase) decrease in assets				
Other receivables		(2,349)		71,791
Prepaid expenses		(204)		1,184
Intangible assets		(45,837)		-
Increase (decrease) in liabilities				
Accounts payable		(77,606)		(613,156)
Accrued liabilities		39,095		(7,174)
Interest rate swap liability		(39,385)		(4,825,493)
Net cash provided by (used in) operating activities		(1,761,722)		112,860
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from payment of lease receivables		1,315,717		657,446
Construction costs		-		(1,184,069)
Net cash provided by (used in) investing activities		1,315,717		(526,623)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from the issuance of long-term debt		2,240,000		_
Payments of long-term debt		(123,152)		_
Repayment of principal on revenue bonds		(1,220,000)		(1,175,000)
Net cash provided by (used in) financing activities		896,848		(1,175,000)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		450,843		(1,588,763)
BEGINNING CASH AND CASH EQUIVALENTS		4,332,062		5,920,825
ENDING CASH AND CASH EQUIVALENTS	\$	4,782,905	\$	4,332,062

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

#### NOTE 1. NATURE OF OPERATIONS

The Savannah State College Foundation, Inc. (the "Foundation") was incorporated in the State of Georgia on February 29, 1972, as a not-for-profit corporation. The purpose of the Foundation was the establishment of an endowment fund to be used for the advancement of Savannah State College and for the promotion of the education and welfare of faculty and students. The Foundation changed its name to the Savannah State University Foundation, Inc. effective February 22, 2008.

The SSU Foundation Real Estate Ventures, LLC ("REV"), a wholly-owned subsidiary of the Foundation, was organized as a single member limited liability company on March 31, 2006. The purpose of REV is to acquire, renovate, operate, and manage two apartment complexes as student housing on the campus of Savannah State University (the "University"). REV is included in the consolidated financial statements of the Foundation.

The SSU Community Development I, LLC ("CDI"), a wholly-owned subsidiary of the Foundation, was organized as a single member limited liability company on July 16, 2010. The purpose of CDI is to acquire and develop land for a sports and intramural complex and to construct and furnish three new buildings and renovate an existing building as student housing on the campus of the University. CDI is included in the consolidated financial statements of the Foundation.

#### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Accounting

The consolidated financial statements of the Foundation have been prepared on the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America.

Net assets and changes in net assets are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation are classified and reported as follows:

Unrestricted net assets – Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time.

<u>Permanently restricted net assets</u> – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on related investments for general or specific purposes.

#### Cash and Cash Equivalents

The Foundation considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

#### Restricted Bond Proceeds

Proceeds from the issuance of the bonds payable are held by an independent trustee and are restricted for the purpose of funding construction costs, interest, debt service reserves, cost of issuance, and administrative fees. Investments made by the trustee are in accordance with the trust indenture and are carried at fair market value, and are included with cash and cash equivalents on the consolidated statements of cash flows.

#### Revenue Recognition

The Foundation accounts for contributions and unconditional promises-to-give as revenue in the period received at their fair value. Revenue from investment and rental activities is recognized as earned.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Investments

Investments consist of money market funds, mutual funds, and marketable securities. Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value with realized and unrealized gains and losses included in the consolidated statements of activities.

#### Fair Value of Financial Instruments

Cash and cash equivalents, restricted bond proceeds, receivables, prepaid expenses, accounts payable, and accrued liabilities are carried at amounts which approximate their fair value due to the short-term nature of these instruments. Lease receivables are carried at an amount net of unearned interest income which approximates fair value. Bonds payable are carried at the amounts owed, which approximates fair value.

#### Depreciation and Amortization

Bond issuance costs and fees incurred to secure financing are amortized over the term of the bonds using the straight-line method and are presented net of accumulated amortization. Bond premiums and discount are amortized over the term of the bonds using the straight-line method and are included in interest. Loan origination fees are being amortized over the term of the loan.

#### Construction in Progress

Construction in progress is stated at cost and includes planning, development, and construction costs, as well as capitalized interest. When construction is completed and the asset is placed in service, the asset is transferred to the University in a capital lease transaction.

#### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires the Foundation's management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Income Tax Exemption

The Foundation is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (the "IRC") whereby only unrelated business income, as defined by Section 512(a)(1) of the IRC, is subject to federal income tax.

#### Subsequent Events

Subsequent events have been evaluated for potential recognition and/or disclosure through October 9, 2014. This represents the date the consolidated financial statements were available to be issued.

#### NOTE 3. INVESTMENTS

The fair values of investments at June 30, by type of investments are as follows:

	2014		2013	
Money market funds	\$	1,097	\$	433
Marketable securities		18,916		13,910
Mutual funds		149,127		137,461
	\$	169,140	\$	151,804

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

### NOTE 4. RESTRICTED BOND PROCEEDS

Cash held in The Bank of New York Trust Company, N.A. ("BONY") trust accounts at June 30, that are restricted for debt service and construction include the following:

		2014		2014		2013
SSU Foundation Real Estate Ventures, LLC						
Series 2008A Bonds						
Repair/Replacement Account	\$	119,489	\$	119,489		
Surplus Account		156,557		156,657		
Surplus Account		80,302		628,966		
Hedge Payment Account		7,755		-		
Pledged Revenue Account		135,890		-		
Restructuring Cost of Issuance Account		3,571		3,571		
Series 2008B Bonds						
Repair/Replacement Account		128,187		272,637		
Interest Account		3		3		
Surplus Account		393,895		393,994		
Surplus Account		72,953		905,064		
Hedge Payment Account		7,104		-		
Pledged Revenue Account		577,671		-		
Restructuring Cost of Issuance Account		2,746		2,746		
SSU Community Development I, LLC						
Series 2010 Bonds						
Revenue Fund		480,264		232,886		
Debt Service Reserve Fund		1,271,644		1,271,644		
Cost of Issuance Account		70,000		70,000		
Surplus Fund		25,216		90,215		
	\$	3,533,247	\$	4,147,872		

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

#### NOTE 5. LEASE RECEIVABLES

#### Lease Receivable - University Village

On February 27, 2008, REV entered into a rental agreement with the Board of Regents of the University System of Georgia (the "Board of Regents") for the benefit of the University whereby the Board of Regents will lease the University Village facility from REV. The initial term of the lease commenced on February 27, 2008, until June 30, 2008, and is renewable on a year-to-year basis for 24 consecutive years, the last option period to end no later than June 1, 2032. With each annual renewal the Board of Regents will be obligated to pay an annual rent which will be sufficient for REV to pay debt service on the Series 2008A Bonds. Payments are due on the 15<sup>th</sup> day of February, May, August, and November.

#### Lease Receivable – University Commons

On February 27, 2008, REV entered into a rental agreement with the Board of Regents for the benefit of the University whereby the Board of Regents will lease the Indigo Pointe facility (now known as University Commons) from REV. The initial term of the lease commenced on August 1, 2008, until June 30, 2009, and is renewable on a year-to-year basis for 24 consecutive years, the last option period to end no later than June 1, 2033. With each annual renewal the Board of Regents will be obligated to pay an annual rent which will be sufficient for REV to pay debt service on the Series 2008B Bonds. Payments are due on the 15<sup>th</sup> day of February, May, August, and November.

#### Lease Receivable - Tiger Point

On December 29, 2010, CDI entered into a rental agreement with the Board of Regents for the benefit of the University whereby the Board of Regents will lease the Tiger Point facility from CDI. The initial term of the lease commenced on August 1, 2011, until June 30, 2012, and is renewable on a year-to-year basis for 29 consecutive years, the last option period to end no later than June 30, 2041. With each annual renewal the Board of Regents will be obligated to pay an annual rent which will be sufficient for CDI to pay debt service on the Series 2010 Bonds. Payments are due on the 1st day of December and June.

### Lease Receivable - Tiger Place

On December 29, 2010, CDI entered into a rental agreement with the Board of Regents for the benefit of the University whereby the Board of Regents will lease the Tiger Place facility from CDI. The initial term of the lease commenced on August 1, 2011, until June 30, 2012, and is renewable on a year-to-year basis for 29 consecutive years, the last option period to end no later than June 30, 2041. With each annual renewal the Board of Regents will be obligated to pay an annual rent which will be sufficient for CDI to pay debt service on the Series 2010 Bonds. Payments are due on the 1<sup>st</sup> day of December and June.

#### Lease Receivable - Camilla Hubert

On December 29, 2010, CDI entered into a rental agreement with the Board of Regents for the benefit of the University whereby the Board of Regents will lease the Camilla Hubert facility from CDI. The initial term of the lease commenced on August 1, 2011, until June 30, 2012, and is renewable on a year-to-year basis for 29 consecutive years, the last option period to end no later than June 30, 2041. With each annual renewal the Board of Regents will be obligated to pay an annual rent which will be sufficient for CDI to pay debt service on the Series 2010 Bonds. Payments are due on the 1<sup>st</sup> day of December and June.

#### Lease Receivable – Tiger Court and Sports Complex

On December 29, 2010, CDI entered into a rental agreement with the Board of Regents for the benefit of the University whereby the Board of Regents will lease the Tiger Court facility and the Sports Complex from CDI. The Initial term of the leased commenced on August 1, 2012, until June 30, 2013, and is renewable on a year-to-year basis for 28 consecutive years, the last option period to end no later than June 30, 2041. With each annual renewal the Board of Regents will be obligated to pay an annual rent which will be sufficient for CDI to pay debt service on the Series 2010 Bonds. Payments are due on the 1<sup>st</sup> day of December and June.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

NOTE 5. LEASE RECEIVABLES (continued)

Future minimum net amounts due under the lease receivables at June 30, 2014, are as follows:

Year Ended June 30,	University Village	University Commons	Tiger Point	Tiger Place
2015	\$ 1,764,574	\$ 1,525,075	\$ 399,868	\$ 530,855
2016	1,816,014	1,570,827	399,868	530,855
2017	1,870,494	1,617,952	399,868	530,855
2018	1,926,609	1,666,490	399,868	530,855
2019	1,984,407	1,716,485	400,511	530,855
2020-2024	10,851,552	9,386,445	2,009,956	2,668,305
2025-2029	12,579,923	10,881,462	2,022,842	2,681,293
2030-2034	8,490,361	10,799,898	2,030,689	2,702,286
2035-2039	-	-	2,048,754	2,713,330
2040-2041	-	-	824,134	1,092,948
	41,283,934	39,164,634	10,936,358	14,512,437
Less unearned income	14,040,439	14,843,890	4,808,954	6,380,528
Net lease receivables	\$ 27,243,495	\$ 24,320,744	\$ 6,127,404	\$ 8,131,909
	Camilla	Tiger	Sports	
Year Ended June 30,	Hubert	Court	Complex	Total
2015	\$ 311,910	\$ 1,063,239	\$ 323,354	\$ 5,918,875
2016	312,023	1,095,136	326,036	6,050,759
2017	314,113	1,127,940	326,036	6,187,258
2018	314,113	1,141,504	326,036	6,305,475
2019	314,113	1,145,203	326,523	6,418,097
2020-2024	1,573,105	5,735,984	1,632,615	33,857,962
2025-2029	1,583,051	5,773,381	1,643,291	37,165,243
2030-2034	1,593,003	5,816,569	1,655,225	33,088,031
2035-2039	1,603,672	5,847,247	1,668,332	13,881,335
2040-2041	642,208	3,226,907	928,250	6,714,447
	8,561,311	31,973,110	9,155,698	155,587,482
Less unearned income	3,764,275	16,477,816	4,886,731	65,202,633
Net lease receivables	\$ 4,797,036	\$ 15,495,294	\$ 4,268,967	\$ 90,384,849

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

#### NOTE 6. BOND ISSUANCE COSTS AND FEES

Bond issuance costs and fees included in intangible assets are made up of the following as of June 30:

	2014		 2013
	_		
Bond issuance costs and fees - Series 2008A	\$	671,027	\$ 671,027
Bond issuance costs and fees - Series 2008B		546,361	546,361
Bond issuance costs and fees - Series 2010		1,227,900	 1,227,900
		2,445,288	2,445,288
Less accumulated amortization		452,929	 363,347
	\$	1,992,359	\$ 2,081,941

#### NOTE 7. SWAP RESTRUCTURING COSTS

In December 2010, the two interest rate swap agreements further described in Note 10, were amended and restated in order to reduce the fixed interest rates on the Series 2008A and Series 2008B Bonds. REV incurred swap restructuring costs totaling \$378,191 which will be amortized over the remaining terms of the Bonds. Amortization expense for the years ended June 30, 2014 and 2013, was \$17,292 for each year. These costs are included in intangible assets.

#### NOTE 8. LOAN ORIGINATION FEES

In July 2013, REV obtained a note payable with Wells Fargo Bank in the amount of \$2,240,000 and incurred loan origination fees in the amount of \$45,837. These fees are being amortized over the term of the loan. Amortization expense for the year ended June 30, 2014, was \$3,791. These costs are included in intangible assets.

#### NOTE 9. NOTE PAYABLE

In July 2013, REV acquired a note payable with Wells Fargo Bank to fund the cost of a major renovation project at University Village. The loan was in the original amount of \$2,240,000 and requires quarterly payments of \$66,191 including interest at 4.75%. The loan matures in August 2024.

Current maturities for each of the next five years and in the aggregate are as follows:

Year Ended June 30,	
2015	\$ 180,077
2016	175,870
2017	184,374
2018	193,288
2019	202,635
Thereafter	 1,180,604
Total	\$ 2,116,848

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

#### NOTE 10. INTEREST RATE SWAP AGREEMENTS

In order to mitigate interest rate risk associated with the Series 2008A Bonds and Series 2008B Bonds (See Note 11), REV entered into two interest rate swap agreements with Wells Fargo Bank, N.A. (formerly Wachovia Bank, N.A). Pursuant to the agreements, REV paid a fixed rate of 4.3862% on the Series 2008A Bonds and a fixed rate of 4.555% on the Series 2008B Bonds based on the outstanding principal of the respective bond issues.

In December 2010, the interest rate swap agreements were amended and restated in order to lower the fixed rate on the Bonds. The Series 2008A Bonds are now fixed at 3.830% and the Series 2008B Bonds are now fixed at 3.945%.

The fair value of the interest rate swap agreements is recognized in the accompanying consolidated statements of financial position as a liability in the amount of \$9,907,467 and \$9,946,852 for the years ended June 30, 2014 and 2013, respectively. REV recorded a gain of \$39,385 and a gain of \$4,825,493 for the years ended June 30, 2014 and 2013, respectively.

#### NOTE 11. REVENUE BONDS PAYABLE

Revenue bonds payable consist of the following at June 30:

	2014		2013
Series 2008A Bonds - par value of bonds outstanding Bond premium, net of accumulated amortization of \$33,649 and \$24,035	\$	24,785,000	\$ 25,175,000
in 2014 and 2013, respectively		172,250	181,864
		24,957,250	25,356,864
Series 2008B Bonds - par value of bonds outstanding Bond premium, net of accumulated amortization of \$27,897 and \$19,929		22,105,000	22,375,000
in 2014 and 2013, respectively		150,712	158,680
		22,255,712	22,533,680
Series 2010 Bonds - par value of bonds outstanding Bond discount, net of accumulated amortization of \$98,474 and \$70,339		35,285,000	35,845,000
in 2014 and 2013, respectively		(759,658)	(787,794)
		34,525,342	35,057,206
	\$	81,738,304	\$ 82,947,750

#### Series 2008A Bonds

The Savannah Economic Development Authority (the "Issuer") offered the Series 2008A Savannah Economic Development Authority Revenue Refunding and Improvement Bonds (the "Series 2008A Bonds") in February 2008 in the amount of \$26,245,000. The proceeds were loaned to REV to advance refund all outstanding prior bonds, fund a portion of the cost to construct and equip a dining/recreational facility, fund capitalized interest on the bonds, and pay the cost of issuance of the bonds.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

### NOTE 11. REVENUE BONDS PAYABLE (continued)

#### Series 2008A Bonds (continued)

The Series 2008A Bonds were initially issued at the weekly rate determined each Wednesday and payable on the first business day of each calendar month as determined by Wachovia Bank, N.A. In conjunction with the issuance of the Series 2008A Bonds, REV entered into an interest rate swap agreement. Pursuant to the amended and restated agreement and for the period commencing December 17, 2010 and ending June 1, 2032, REV will pay a fixed rate of 3.830%. (See Note 10). In addition, effective December 17, 2010, all of the Series 2008A Bonds became bank bonds held by Wells Fargo Bank, N.A.

The following represents the mandatory principal redemptions on the Series 2008A Bonds until maturity on various dates through June 1, 2032, and in the aggregate:

June 1 of the Year Ended June 30,	Princ	cipal Amount	Interest Rate
	<del></del>	_	
2015	\$	460,000	3.830%
2016		530,000	3.830%
2017		610,000	3.830%
2018		695,000	3.830%
2019		785,000	3.830%
Thereafter		21,705,000	3.830%
		_	
	\$	24,785,000	

#### Series 2008B Bonds

The Savannah Economic Development Authority (the "Issuer") offered the Series 2008B Savannah Economic Development Authority Revenue Refunding and Improvement Bonds (Indigo Point Project) (the "Series 2008B Bonds") in February 2008 in the amount of \$22,975,000. The proceeds were loaned to REV to finance the acquisition and enhancement of an existing apartment complex and convert it to a student housing facility, fund a portion of the cost to construct and equip a dining/recreational facility, fund capitalized interest on the bonds, and pay the cost of issuance of the bonds.

The Series 2008B Bonds were initially issued at the weekly rate determined each Wednesday and payable on the first business day of each calendar month as determined by Wachovia Bank, N.A. In conjunction with the issuance of the Series 2008B Bonds, REV entered into an interest rate swap agreement. Pursuant to the amended and restated agreement and for the period commencing December 17, 2010 and ending June 1, 2033, REV will pay a fixed rate of 3.945%. (See Note 10). In addition, effective December 17, 2010, all of the Series 2008B Bonds became bank bonds held by Wells Fargo Bank, N.A.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

## NOTE 11. REVENUE BONDS PAYABLE (continued)

#### Series 2008B Bonds (continued)

The following represents the mandatory principal redemptions on the Series 2008B Bonds until maturity on various dates through June 1, 2033, and in the aggregate:

June 1 of the Year Ended June 30,	Princ	cipal Amount	Interest Rate
	_	_	
2015	\$	330,000	3.945%
2016		390,000	3.945%
2017		455,000	3.945%
2018		525,000	3.945%
2019		595,000	3.945%
Thereafter		19,810,000	3.945%
		_	
	\$	22,105,000	

#### Series 2010 Bonds

The Savannah Economic Development Authority (the "Issuer") offered the Series 2010 Savannah Economic Development Authority Revenue Bonds (SSU Community Development I, LLC) (the "Series 2010 Bonds") in December 2010 in the amount of \$36,475,000. The proceeds were loaned to CDI to acquire and develop land for a sports and intramural complex, to construct and furnish three new buildings and renovate an existing building to be used as student housing, fund capitalized interest on the bonds, fund a debt service reserve for the bonds, and pay the cost of issuance of the bonds.

The following represents the mandatory principal redemptions of the Series 2010 Bonds until maturity on various dates through June 15, 2041, and in the aggregate.

June 15 of the Year Ended June 30,	Prin	cipal Amount_	Interest Rate
		_	
2015	\$	650,000	3.250%
2016		690,000	4.000%
2017		720,000	4.000%
2018		745,000	4.000%
2019		780,000	4.000%
Thereafter		31,700,000	4.375 - 5.750%
		_	
	\$	35,285,000	

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

#### NOTE 12. FAIR VALUE MEASUREMENTS

FASB ASC establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC are described as follows:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.
- Level 2 Inputs to the valuation methodology include:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value:

Money market funds: Valued at the net asset values of shares held by the Foundation at year end.

Marketable securities: Valued at the closing price reported on the active market on which the individual securities are traded.

Mutual funds: Valued at the net asset value of shares held by the Foundation at year end.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

# NOTE 12. FAIR VALUE MEASUREMENTS (continued)

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of:

		Assets at Fair Value as of June 30, 2014								
	I	Level 1		Level 2		el 3	Total			
Money market funds	\$	1,097	\$	-	\$	-	\$	1,097		
Marketable securities		18,916		-		-		18,916		
Mutual funds		149,127						149,127		
Total assets at fair value	\$	169,140	\$		\$		\$	169,140		
		As	sets at F	air Value	as of Jur	ne 30, 201	13			
		_evel 1	Level 2		Level 3		Total			
Money market funds	\$	433	\$	-	\$	-	\$	433		
Marketable securities		13,910		-		-		13,910		
Mutual funds		137,461						137,461		
Total assets at fair value	\$	151,804	\$		\$		\$	151,804		

### NOTE 13. NET ASSETS

Temporarily restricted net assets are available for the following purposes at June 30, 2014:

	 2014	 2013
Program services	\$ 36,357	\$ 32,951
Scholarships		
General	36,340	30,672
Endowed	 19,600	 7,700
	\$ 92,297	\$ 71,323

Permanently restricted net assets are restricted to investments held in perpetuity, the income from which is expendable to support endowed scholarships in the amount of \$110,000.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

#### NOTE 14. NET ASSETS ENDOWMENTS

The Foundation's endowment funds consist of individual donor restricted endowment funds. The net assets associated with such endowment funds are classified and reported based on the existence or absence of donor imposed restrictions.

As of July 1, 2008, the Foundation adopted the State of Georgia's Uniform Prudent Management of Institutional Funds Act ("UPMIFA"), which requires the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds absent explicit donor stipulations to the contrary. The Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. The Foundation allows spending from endowment funds based on the current spending policy. Fund spending is limited to the lesser of the established spending rate or available cash balance and investment return. In accordance with UPMIFA, the Foundation considered the following factors in making its determination to appropriate or accumulate endowment funds:

- The duration and preservation of the fund
- The purposes of the Foundation and the donor restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and appreciation of investments
- Other resources of the Foundation
- The investment policies of the Foundation

The following table presents the Foundation's endowment composition, changes, and net asset classification as of and for the year ended June 30:

	2014								
		mporarily		rmanently		Tatal			
		estricted	K	estricted	Total				
Endowment net assets,									
beginning of the year	\$	7,700	\$	110,000	\$	117,700			
Investment return									
Investment income		6,019		-		6,019			
Net appreciation (realized		7 444				7 444			
and unrealized)		7,441				7,441			
Total investment return		13,460		-		13,460			
Contributions		<u>-</u>							
Reclassification of assets		-		-		-			
Appropriation of endowment		(4.500)				(4.500)			
assets for expenditure		(1,560)	-	<u> </u>		(1,560)			
Endowment net assets,									
end of the year	\$	19,600	\$	110,000	\$	129,600			

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

### NOTE 14. NET ASSETS ENDOWMENTS (continued)

The following table presents the Foundation's endowment composition, changes, and net asset classification as of and for the year ended June 30:

	2013								
	Ten	nporarily	Pe	rmanently					
	Re	stricted	R	estricted	Total				
Endowment net assets,									
beginning of the year	\$	8,737	\$	110,000	\$	118,737			
Investment return									
Investment income		5,575		-		5,575			
Net appreciation (realized									
and unrealized)		2,438		-		2,438			
Total investment return		8,013		-		8,013			
Contributions		_		_		_			
Reclassification of assets	•	(9,000)		_		(9,000)			
Appropriation of endowment	•	( , , ,				( , , ,			
assets for expenditure		(50)				(50)			
Endowment net assets,									
end of the year	\$	7,700	\$	110,000	\$	117,700			

#### (a) Endowment Funds with Deficits

From time to time, the fair value of assets associated with individual donor endowment funds may fall below the value of the initial and subsequent donor gift amounts. Donor endowment deficits are classified as a reduction of unrestricted net assets.

#### (b) Return Objectives and Risk Parameters

The Foundation has adopted endowment investment and spending policies that attempt to provide a predictable stream of funding to programs supported by its endowment, while seeking to maintain the purchasing power of endowment assets. Under this policy, endowment assets are invested in a manner that is intended to yield a long-term rate of return, while assuming a moderate level of investment risk. Actual returns in any given year may vary from over time.

#### (c) Strategies Employed for Achieving Investment Objectives

To achieve its long-term rate of return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized gains) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places greater emphasis on equity-based investments to achieve its long-term objectives within prudent risk constraints.

#### (d) Relationship of Spending Policy to Investment Objectives

The Foundation appropriates endowment funds for expenditures. Depending upon market conditions and the needs and available resources of the Foundation, appropriations for expenditure from individual endowments may be temporarily suspended to facilitate preservation of the individual endowment.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2014 and 2013

#### NOTE 15. GROUND LEASE

In conjunction with the issuance of the Series 2008A Bonds, REV entered into a ground lease ("Lease") on February 27, 2008, with the Board of Regents (as "lessor") for the use of certain real property on the campus of the University, under an Assignment and Assumption of Ground Lease. The premises will be used by REV for the purpose of operating and maintaining a student housing facility, at the sum of \$10 per year payable in advance. The term of the Lease is from February 27, 2008 until June 1, 2032. The term of the Lease, upon request of REV, may be extended for one extension period of up to five years. REV agreed to surrender possession of the premises and improvements at the end of the Lease.

In conjunction with the issuance of the Series 2010 Bonds, CDI entered into four ground leases on December 29, 2010, with the Board of Regents (as "lessor") for the use of certain real property on the campus of the University, under an Assignment and Assumption of Ground Lease. The premises will be used by CDI for the purpose of operating and maintaining student housing facilities, at the sum of \$10 per year payable in advance. The term for three of the leases is from August 1, 2011 until June 30, 2041. The fourth lease is from August 1, 2012 until June 30, 2041. The terms of the four leases upon request of CDI, may be extended for one extension period of up to five years. CDI agreed to surrender possession of the premises and improvements at the end of the leases.

#### NOTE 16. INCOME TAXES

FASB ASC requires management to annually evaluate the Foundation's tax positions, including accounting and measurement of uncertain tax positions. For the years ending June 30, 2014 and 2013, management concluded that no uncertain tax positions had been taken that would require adjustment to or disclosure in the consolidated financial statements. With few exceptions, the Foundation is no longer subject to income tax examinations by federal, state, or local tax authorities for years before 2010.

### NOTE 17. SUPPLEMENTAL CASH FLOW INFORMATION

REV paid cash in the amount of \$2,408,730 and \$2,372,589, for interest during the years ended June 30, 2014 and 2013, respectively.

CDI paid cash in the amount of \$1,890,313 and \$1,909,213, for interest for the years ended June 30, 2014 and 2013, respectively. Interest of \$318,202 for 2013 was capitalized during construction.

CDI recorded a transfer from construction in progress and other receivables to lease receivables in the amount of \$0 and \$19,602,433 during the years ended June 30, 2014 and 2013, respectively.

### NOTE 18. CONCENTRATION OF CREDIT RISK

Financial instruments that potentially expose the Foundation and the REV to concentrations of credit and market risk consist primarily of cash and cash equivalents. Cash equivalents are maintained at high-quality financial institutions. The Foundation and REV have not experienced any losses on their cash or cash equivalents. At June 30, 2014 and 2013, cash deposits exceeded the insurance limits of the Federal Deposit Insurance Corporation by \$862,230 and \$0, respectively.

# SUPPLEMENTAL INFORMATION

# CONSOLIDATING STATEMENT OF FINANCIAL POSITION June 30, 2014

# **ASSETS**

	U	nnah State niversity ndation, Inc.	SSU Foundation Real Estate Ventures, LLC		Real Estate		SSU Community Development I, LLC		 Total
Cash and cash equivalents	\$	124,582	\$	1,112,230	\$	12,846	\$ 1,249,658		
Investments		169,140		-		-	169,140		
Restricted bond proceeds		-		1,686,123		1,847,124	3,533,247		
Lease receivables		-		51,564,239		38,820,610	90,384,849		
Other receivables		6,998		294,263		-	301,261		
Prepaid expenses		2,748		3,654		-	6,402		
Intangible assets -									
net of accumulated									
amortization		-		1,265,078		1,086,994	2,352,072		
Land		7,590					 7,590		
	\$	311,058	\$	55,925,587	\$	41,767,574	\$ 98,004,219		
						, , , , , , , , , , , , , , , , , , ,			
LIABILITIES		LIABILITIES	S AND	NET ASSETS					
Accounts payable	\$	-	\$	13,415	\$	-	\$ 13,415		
Accrued liabilities	·	15,965		213,890	·	77,763	307,618		
Note payable		-		2,116,848		-	2,116,848		
Interest rate swap liability		-		9,907,467		-	9,907,467		
Revenue bonds payable				47,212,962		34,525,342	 81,738,304		
		15,965		59,464,582		34,603,105	94,083,652		
		<del></del>		_					
NET ASSETS									
Unrestricted		92,796		(3,538,995)		7,164,469	3,718,270		
Temporarily restricted		92,297		-		-	92,297		
Permanently restricted		110,000		-			110,000		
		295,093		(3,538,995)		7,164,469	 3,920,567		
	\$	311,058	\$	55,925,587	\$	41,767,574	\$ 98,004,219		

# CONSOLIDATING STATEMENT OF FINANCIAL POSITION June 30, 2013

# **ASSETS**

	Savannah State University Foundation, Inc.		SSU Foundation Real Estate Ventures, LLC		SSU Community Development I, LLC		•			Total
Cash and cash equivalents	\$	103,609	\$	73,281	\$	7,300	\$	184,190		
Investments		151,804		-		-		151,804		
Restricted bond proceeds		-		2,483,127		1,664,745		4,147,872		
Lease receivables		-		52,380,425		39,320,141		91,700,566		
Other receivables		-		298,912		-		298,912		
Prepaid expenses		2,544		3,654		-		6,198		
Intangible assets - net of accumulated										
amortization		-		1,289,648		1,127,253		2,416,901		
Land		7,590		-		-		7,590		
	Ф.	265 547	<b>c</b>	F6 F20 047	•	42 110 420	ф.	09 014 022		
	\$	265,547	\$	56,529,047	\$	42,119,439	\$	98,914,033		
LIABILITIES		LIABILITIES	S AND	NET ASSETS						
Accounts payable	\$	-	\$	56,800	\$	34,221	\$	91,021		
Accrued liabilities		-		189,760		78,763		268,523		
Interest rate swap liability		-		9,946,852		-		9,946,852		
Revenue bonds payable				47,890,544		35,057,206		82,947,750		
		_		58,083,956		35,170,190		93,254,146		
NET ASSETS										
Unrestricted		84,224		(1,554,909)		6,949,249		5,478,564		
Temporarily restricted		71,323		-		, , , -		71,323		
Permanently restricted		110,000		-		-		110,000		
•		265,547		(1,554,909)		6,949,249		5,659,887		
	\$	265,547	\$	56,529,047	\$	42,119,439	\$	98,914,033		

# CONSOLIDATING STATEMENT OF ACTIVITIES Year Ended June 30, 2014

	Unrestricted									
	Savan	nah State	SSI	J Foundation						
	Un	iversity	R	Real Estate	SSU	Community				
	Found	ation, Inc.	Ve	entures, LLC	Devel	opment I, LLC		Total		
SUPPORT AND REVENUE										
Contributions	\$	188,084	\$	(85,928)	\$	(50,000)	\$	52,156		
Fundraising	•	18,023	•	-	•	-	•	18,023		
Interest and dividend income		100		2,373,450		2,095,142		4,468,692		
Net realized and unrealized				, ,		, ,		, ,		
gain on investments		-		-		-		-		
Rental income		-		551,533		126,805		678,338		
Other income		-		-		34,221		34,221		
Net assets released from										
program restrictions		4,400						4,400		
Total support and			•							
revenue		210,607		2,839,055		2,206,168		5,255,830		
EXPENSES										
Program expenses		26,676		-		-		26,676		
Scholarships		70,279		-		-		70,279		
Management and general		104,930		-		395		105,325		
Amortization		-		70,407		40,259		110,666		
Rental expenses		-		2,263,238		4,349		2,267,587		
Interest		-		2,415,458		1,917,448		4,332,906		
Bank charges and fees		150		25,043		22,888		48,081		
Professional fees				88,380		5,609		93,989		
Total expenses		202,035		4,862,526		1,990,948		7,055,509		
NET INCREASE (DECREASE)		8,572		(2,023,471)		215,220		(1,799,679)		
CHANGE IN VALUE OF										
INTEREST RATE										
SWAP AGREEMENTS		-		39,385		-		39,385		
INCREASE (DECREASE)										
IN NET ASSETS		8,572		(1,984,086)		215,220		(1,760,294)		
NET ASSETS - beginning of year		84,224		(1,554,909)		6,949,249		5,478,564		
NET ASSETS - end of year	\$	92,796	\$	(3,538,995)	\$	7,164,469	\$	3,718,270		

Savan	nah State Unive	ersity Founda	ation, Inc.				Total
Tax		Dawsa					nnah State
	nporarily	Perma			Total		niversity
	estricted	Restri	ictea		Total	Foun	dation, Inc.
\$	7,886	\$	_	\$	60,042	\$	195,970
Ψ	7,000	Ψ	_	Ψ	18,023	Ψ	18,023
	7,802		_		4,476,494		7,902
	7,002				1, 17 0, 10 1		7,002
	9,686		-		9,686		9,686
	-		-		678,338		-
	-				34,221		-
	(4,400)				<u>-</u>		-
	20,974		_		5,276,804		231,581
-	20,374	·		-	3,270,004		201,001
					26,676		26,676
	-		-		70,279		70,279
	_		_		105,325		104,930
	_		_		110,666		-
	_		_		2,267,587		-
	-		_		4,332,906		-
	-		-		48,081		150
				-	93,989	<u></u>	-
	<u> </u>				7,055,509		202,035
	20,974		-		(1,778,705)		29,546
	-		_		39,385		_
					,		
	20,974		-		(1,739,320)		29,546
	71,323		110,000		5,659,887		265,547
\$	92,297	\$	110,000	\$	3,920,567	\$	295,093

# CONSOLIDATING STATEMENT OF ACTIVITIES Year Ended June 30, 2013

	Unrestricted									
	Savan	nah State	SSI	J Foundation						
	Un	iversity	R	Real Estate	SSU	Community				
	Found	lation, Inc.	Ve	ntures, LLC	Devel	opment I, LLC		Total		
SUPPORT AND REVENUE										
Contributions	\$	163,449	\$	(50,000)	\$	(50,000)	\$	63,449		
Fundraising		4,240		-		-		4,240		
Interest and dividend income		143		2,407,460		2,103,894		4,511,497		
Gain on sale of leased assets		-		-		185,993		185,993		
Net realized and unrealized										
gain on investments		-		-		-		-		
Rental income		-		342,677		123,111		465,788		
Net assets released from										
program restrictions		2,126		-		-		2,126		
Total support and							•			
revenue		169,958		2,700,137		2,362,998		5,233,093		
EXPENSES										
Program expenses		16,558		-		-		16,558		
Scholarships		38,500		-		-		38,500		
Management and general		91,526		-		-		91,526		
Amortization		-		66,616		40,259		106,875		
Rental expenses		-		112,254		48,488		160,742		
Insurance		-		9,836		6,616		16,452		
Interest		-		2,348,612		1,618,358		3,966,970		
Bank charges and fees		150		25,867		23,218		49,235		
Professional fees		-		61,466		4,003		65,469		
Total expenses		146,734		2,624,651		1,740,942		4,512,327		
NET INCREASE		23,224		75,486		622,056		720,766		
CHANGE IN VALUE OF										
INTEREST RATE										
SWAP AGREEMENTS				4,825,493		-		4,825,493		
INCREASE (DECREASE)										
IN NET ASSETS		23,224		4,900,979		622,056		5,546,259		
NET ASSETS - beginning of year		61,000		(6,455,888)		6,327,193		(67,695)		
NET ASSETS - end of year	\$	84,224	\$	(1,554,909)	\$	6,949,249	\$	5,478,564		

Savann	ah State Unive	ersity Founda	tion, Inc.			Say	Total /annah State
Tem	porarily	Perman	ently				University
	stricted	Restric			Total		undation, Inc.
	Striotod	1100111		•	- Total		arradion, mo.
\$	10,000	\$	-	\$	73,449	\$	173,449
			-		4,240		4,240
	7,481		-		4,518,978		7,624
	-		-		185,993		-
	3,270		-		3,270		3,270
	-		-		465,788		-
	(2,126)	,			<u>-</u>		-
	18,625				5,251,718		188,583
	_		_		16,558		16,558
	-		_		38,500		38,500
	-		_		91,526		91,526
	-		_		106,875		-
	-		_		160,742		-
	-		_		16,452		-
	-		-		3,966,970		-
	-		-		49,235		150
	<u>-</u>				65,469		-
	-				4,512,327		146,734
	18,625		_		739,391		41,849
	10,020				7 00,00 1		11,010
	_				4,825,493		-
	18,625		-		5,564,884		41,849
	F0 000		440.000		05.000		000 000
	52,698	-	110,000		95,003		223,698
\$	71,323	\$	110,000	\$	5,659,887	\$	265,547